

# TEXIAN Market Days

A Festival of Living History

## COTTON & CANE VINTAGE AND HANDMADE MARKET

Dear Vintage and Handmade Vendor:

This year marks the 34th annual Texian Market Days festival, which is being held **October 20 and 21** at the historic George Ranch Historical Park in Richmond, Texas. Our attendance for this event continues to grow, as does the interest in our artisan marketplace. This year, we are seeking to add to our list of talented and extremely creative vendors who contribute to the ambiance of the festival by offering handmade or vintage goods that will be enjoyed by all.

This gathering of hand-selected vendors is called the Cotton & Cane Vintage and Handmade Market. The market will be located in a hall right off the main entrance to the festival.

The cost of a 10x10 booth can be found on the next page, and Texian Market Days does not require a percentage of your sales. Booth space is assigned when your application has been approved and payment has been made. Vendors are not required to participate on Friday, but priority booth space is given to those who are participating on both days.

Past vendors who were the most successful kept in mind the expectations of the festival participant. Unique, well-crafted items at a good price point saw excellent sales. Homemade fudge and other artisan-made edibles were very popular with the festival patrons. Those dealing in vintage toys, costumes, games and books (either original or reproductions) tended to have excellent sales, too.

We hope that you will consider becoming a vendor for our 34th Texian Market Days festival! I am here to answer any questions you may have regarding the festival or the Cotton & Cane Vintage and Handmade Market.

Sincerely,

Ana Alicia Estrada

Vendor Coordinator | Cotton & Cane Vintage and Handmade Market  
[astrada@fortbendmuseum.org](mailto:astrada@fortbendmuseum.org) | P: 281-342-6478 | F: (281) 342-2439



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Artisan Vendors | Information

### DATES:

Friday and Saturday, October 20 & 21, 2017

*Friday, October 20 is student day and Saturday, October 21 is open to the general public. Last year, more than 6,000 people attended Texian Market Days over the course of the two days.*

### LOCATION:

George Ranch Historical Park

10215 FM 762 • Richmond, TX 77469 • [georgeranch.org](http://georgeranch.org)

### PRESENTED BY:

**fortbendhistory**  
ASSOCIATION  
Preserve. Educate. Inspire.

Texian Market Days is a community event presented by the Fort Bend History Association (formerly the Fort Bend County Museum Association). The Association was established in 1967 and is a 501(c)3 non-profit organization dedicated to sharing and perserving Fort Bend County history. For more information about the Association, visit [fbhistory.org](http://fbhistory.org) or call 281-342-1256.

### BOOTH PRICING:

<b>Regular Pricing</b> <b>Deadline: October 1, 2017</b>	<b>Late Pricing</b> <b>Deadline: October 14, 2017</b>
\$75 Outdoor Standard (10x10) <i>(Surrounding the Market Hall)</i> \$90 Outdoor Premium <i>(Historic Sutler Only)</i> \$100 Indoor Premium (10x10) <i>(inside the Market Hall)</i>	\$175 Outdoor Standard (10x10) <i>(Surrounding the Market Hall)</i> \$190 Outdoor Premium <i>(Historic Sutler Only)</i> \$200 Indoor Premium (10x10) <i>(inside the Market Hall)</i>

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Vendor Designation & Guidelines

## VENDOR DESIGNATION:

TMD Vendors will be organized into two categories for this event: Artisan Vendor and Historic Sutler. This distinction will determine the available locations for each vendor. Please note that all vendors are required to sell a physical product to be considered for this festival.

An **artisan vendor** is defined as someone who provides a product that is one-of-a-kind and handmade rather than factory-made. Examples may include re-purposed jewelry, hand-painted furniture, home-made jams and jellies and original artwork. Historic reproduction books, toys, games and like products are also acceptable.

A **historic sutler** is defined as someone who is selling period-correct products in a historical manner. These historic sutlers must have a canvas tent and presentation, and dress in historic costume appropriate to a time period in the historic range of the park (1824-1930s). Examples include a historic broom maker who sells his brooms and an 1860s sutler who sells reproduction Civil War goods. Historic sutlers may be placed on a historic site at the discretion of the vendor coordinator. If the historic sutler performs an active, long-term demonstration that adds value to the festival, the sutler will be asked to pay the outdoor standard rate for a historic site location. A sutler that does not provide an active demonstration will be required to pay the outdoor premium rate for a historic site location.

## VENDOR GUIDELINES:

**ALL VENDORS MUST BE PRE-APPROVED BY THE VENDOR COORDINATOR.** Send 3 photos of representative items of the merchandise to be sold. Photos can be reviewed via website or e-mail. A list of the types of items to be sold must accompany the photos. **Items which are found not to be in keeping with the high standards for quality of Texian Market Days or which are not on the list may not be sold.** You may not add to your list after it has been accepted with approval from the vendor coordinator. For questions, contact Ana Alicia Estrada at (281) 342-6478 or [aestrada@fortbendmuseum.org](mailto:aestrada@fortbendmuseum.org).

Multiple spaces may be purchased. Electricity is unavailable in the outdoor standard or premium areas. Indoor electricity is limited. Participants are responsible for collecting and paying their own sales taxes, if any.

No chairs, tables, tents, extension cords or lights, etc., will be furnished. If you need it, bring it. The Festival does not provide labor to set up, take down, load or sell.

**BANNED ITEMS: No explosives or fireworks may be sold, including throw-down poppers. No inflatable toys. Items must be arts, crafts, antiques and collectibles. All toy weapons must be tied down and rendered inoperable during Texian Market Days.**

Applications to reserve booth space should be submitted with full payment by October 1. No spaces will be reserved without full payment. Absolutely no late payments will be accepted beyond the late pricing cut-off date.

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## VINTAGE AND HANDMADE MARKET

Artisan Vendors | Reservation Form

## VENDOR BOOTH RULES:

- 1) All merchandise must be displayed within assigned boundaries of each booth and be clearly marked.
- 2) Booths should be set up and maintained in an attractive manner (no exposed boxes or wrapping paper, etc.)
- 3) Exhibitors are responsible for their own set-up, tables, chairs and booth covers. All tent supports should be self-contained near the Market Hall. NO GROUND-DRIVEN ANCHORS. (Exception: historic sutler/outdoor premium areas.)
- 4) Move-in will be Thursday, October 19, 2017 from 3 p.m. to 7 p.m.; Friday, October 20, 2017 from 6:30 a.m. to 8:30 a.m. and Saturday, October 21, 2017 from 6:30 a.m. to 8:30 a.m.
- 5) All vehicles must be removed from the booth area by 8 a.m. There will be no parking in unloading areas. All vehicles must be in assigned parking areas. All vehicles must display parking pass in a clearly visible location.
- 6) Booths may be left overnight, but at the vendor's risk. Texian Market Days, Fort Bend History Association, the George Ranch Historical Park and The George Foundation assume no liability for any damage to vendor's property during the event. Please note that there is 24-hour security at the Park on TMD Friday and Saturday.

- 7) Booth hours are from 9 a.m. to 5 p.m. on Friday and Saturday. No booth is to be taken apart until after Texian Market Days has officially closed on Saturday. NO EXCEPTIONS.
- 8) Vendors who do not want their booth to be photographed may post a small sign to that effect.
- 9) No refunds of booth fees. Texian Market Days takes place rain or shine.
- 10) Locations are provided on a first-paid, first-served basis.
- 11) Vendors will receive two vendor passes per booth. If additional passes are needed, please contact the Vendor Coordinator.
- 12) No pets. No bicycles. No alcoholic beverages. No smoking in exhibit area.

The Fort Bend History Association, Texian Market Days, the George Ranch Historical Park and The George Foundation (and any other sponsors) shall not be liable in any way for the loss or damage resulting from fire, theft or accident to a vendor's merchandise or fixtures. This includes move-in, set-up, breakdown and during the entire time the vendor's property is on the George Ranch Historical Park. The sponsors shall not be liable for personal injury suffered by vendors or their employees while on the George Ranch property. The Fort Bend History Association reserves the right to terminate the contract of any exhibitor who does not meet the terms of the preceding Vendor Booth Rules and Regulations and this Contract of Agreement.

Vendor Business Name: \_\_\_\_\_

Owner/Vendor's Personal Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Website: \_\_\_\_\_

Product Description: \_\_\_\_\_

*I have read and understand the contents of this Texian Market Days Vendor Information Packet.*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_